



Building trust. Building results. Building satisfaction.

5 Middlesex Ave., Somerville, MA 02145
phone 617 625 0555 fax 617 625 0567 web www.lakecontracting.com

PORTFOLIO

Fish & Richardson |

► **PROJECT NAME**
225 Franklin St.
Boston, MA.

► **CONTRACT AMOUNT**
\$431,000

Fish & Richardson, recently ranked the second largest IP law firm in Boston, were expanding their offices at 225 Franklin Street. They already occupied the 31st and 32nd floors of the 33-story building, and wished to add offices on floors 27, 28, 29, and 30.

► **NEW COST REALITIES**

Their original offices had been built during the heady days of the 1980s. Now, in a more cost-conscious era, Fish & Richardson was looking for less-costly construction—but the new floors still had to match the earlier construction, despite the cost restrictions.

► **THE LAKE DIFFERENCE:
VALUE ENGINEERING**

Lake came up with a number of solutions: where stile and rail doors had



been used upstairs, downstairs they took less-expensive slab doors and cut a light out of them; where etched glass had been used upstairs, downstairs Lake applied a film to the glass so that it appeared etched.

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**AFFORDABLE
STYLE |** Lake was able to match the design of earlier construction, despite cost restrictions.

And, Lake also figured out ways Fish & Richardson could save money on mechanicals—what Lake calls “value engineering.”

CLIENT QUOTE

“They always meet and often beat project schedules. They handle problems efficiently while presenting us with options, always with a clear focus on the bottom line. ... They are proactive in making sure that work has minimal impact on our neighbors ...”

**Betsy Butler
Office Manager
Fish & Richardson P.C.**



INNOVATIVE, COST-SAVING DESIGN SOLUTIONS | Where stile-and-rail doors had been used upstairs, on the new floors, Lake took less-expensive slab doors and cut a light out of them. Where etched glass had been used upstairs, downstairs Lake applied a film to the glass so that it appears etched.



To experience the benefits of the Lake difference on your construction project, call us today at 617 625 0555.